



Salvation Army of Delaware Wilmington, DE

The Center worked with the Salvation Army of Delaware over a four month period to identify and being to formalize more than 30 partnerships in the community. These partnerships were then incorporated into a comprehensive services model, ensuring a broad range of services are available to victims of human trafficking. The Center also provided the Salvation Army of Delaware with coaching on strategies for seeking funding. These strategies will help them find additional public and private funding for both short- and long-term program needs.

The Salvation Army of Delaware requested assistance with developing–

- Program infrastructure for their anti-trafficking program, including support with expanding services and victims served; and
- A sustainment strategy to identify new funding sources and map resources to future program goals.

Services Provided by the Center

The Center provided the Salvation Army with coaching in three areas through on-site and virtual assistance.



Develop a partnership plan to formalize existing and identify new relationships.

Enhance the scope of services available to victims of human trafficking by establishing a plan for comprehensive victim services.

Create a sustainment strategy to support ongoing program operations and services and future program development and expansion.

POINT OF CONTACT

Lauren Arnold

lauren.arnold@use.salvationarmy.org

302-472-0743

ABOUT THE SALVATION ARMY OF DELAWARE

The Salvation Army of Delaware operates the anti-trafficking program, Restoration Now. As a relatively new program, Restoration Now offers emergency housing and case management by trauma-informed staff to victims of human trafficking and advances anti-trafficking work through awareness, training, and community outreach. An active member of the Delaware Human Trafficking Interagency Coordinating Council, the Salvation Army meets often with anti-trafficking programs and organizations.

Details of the Center's Services

Develop a Partnership Plan – The Center worked with the Salvation Army of Delaware to create a partnership wish list, then used that wish list to develop a partnership plan. The plan contains requirements for partnership as well as a list of current and potential partners, their services, and memorandum of understanding (MOU) status.

Enhance Comprehensive Services Model – With the Center's guidance, the Salvation Army of Delaware drafted a comprehensive services model. The model supports individualized service plan development and lists the broad range of services needed by victims of human trafficking. The document details who in the community provides each service. Examples of services identified include housing, medical and dental care, mental health treatment, and legal assistance.

Create Sustainment Strategy – The Center engaged an outside subject matter expert to assist in developing a sustainment strategy for the Salvation Army of Delaware. This effort included education on strategic partnerships, allowing them to consider how to work with other organizations to leverage funding and align their long-term program goals to potential grant opportunities. Through this exercise, they gained a greater understanding of best practices for responding to solicitations and enhanced their grant application skills. Additionally, the Center engaged the Salvation Army of Central Ohio as a peer site to mentor the Salvation Army of Delaware, offering an ongoing relationship to provide guidance for developing grant proposals and submitting applications.

Recommendations

- Continue conducting outreach, using proactive relationship-building tactics to identify new partners. Use the partnership plan to track and follow-up on pending MOUs and solidify formal partnerships.
- Continue utilizing the comprehensive services model to ensure wraparound services and update as needed. In addition, include the model in any future human trafficking related grant applications.
- Continue engaging with local stakeholders, including the Smyrna Police Department, Attorney General, and Delaware Criminal Justice Council, to determine if there are subaward opportunities.

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Everyone at The Center has a lot of knowledge, a lot of experience, and is good at building relationships. The individuals on the team are the right fit, as they are flexible, accommodating, and really in it to help the organization. They come with process and organizational skills and use those to apply talent and experience to be successful.”

– *Carl Colantuono,*
Salvation Army of Delaware

ABOUT THE CENTER

The Human Trafficking Capacity Building Center is a coaching and development hub assisting organizations and tribes with: (1) building their capacity to aid victims of all forms of human trafficking, (2) navigating the broad range of resources available to support their missions, and (3) strengthening human trafficking service networks. There is no cost for the Center's services; the work is supported by the Office for Victims of Crime, a component the U.S. Department of Justice.

Contact the Center at contact@ovc-htcbc.org or 1-844-682-0411.